



City of San Leandro

Meeting Date: July 16, 2018

Staff Report

File Number: 18-334

Agenda Section: CONSENT CALENDAR

Agenda Number: 8.O.

TO: City Council

FROM: Jeff Kay
Acting City Manager

BY: Jeff Kay
Acting City Manager

FINANCE REVIEW: David Baum
Finance Director

TITLE: Staff Report for a Resolution to Approve an Annual Renewal with Dude Solutions for Facilities Management System and Mobile 311 System

SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council approve a resolution authorizing the City Manager to approve payment to Dude Solutions for annual renewal of a suite of applications, which include the City's Facilities Management Systems and Mobile 311 System, which the City uses under the name "My SL." The annual renewal cost is \$52,610.25.

BACKGROUND

Dude Solutions was selected during an RFP process in 2015.

Analysis

The City of San Leandro subscribes to a suite of cloud-based applications from Dude Solutions, including Capital Forecast, InventoryEdge, ConnectGIS, and MaintenanceEdge, which collectively make up the City's Facilities Management System. In addition to these applications, Dude Solutions is also the provider of the Mobile 311 application, which the City uses under the name "My SL." This Software-as-a-Service (SaaS) package provides all of the core functions required by the Public Works Department to maintain and manage City facilities, along with the administration of the My-SL program, which involves several City Departments.

The City is charged an annual subscription license fee, which provides Staff with access to the online systems. In addition, the vendor provides software updates and technical support. This annual renewal covers all the licenses needed by Staff to fully use the software.

Legal Analysis

- The City Attorney's office reviewed and approved the purchase agreements.

Fiscal Impacts

- The total annual software and maintenance cost is \$52,610.25.

Budget Authority

- The Finance Director determined there are sufficient funds in the 2018-19 adopted operating budget, Account 688-13-001-5311 for \$52,610.25.

PREPARED BY: Tony Batalla, Information Technology Manager, City Manager's Office

2600546.1



City of San Leandro

Meeting Date: July 16, 2018

Resolution - Council

File Number: 18-335 **Agenda Section:** CONSENT CALENDAR

Agenda Number:

TO: City Council

FROM: Jeff Kay
Acting City Manager

BY: Jeff Kay
Acting City Manager

FINANCE REVIEW: David Baum
Finance Director

TITLE: RESOLUTION of the City Council for the City of San Leandro to Approving Approve an Annual Renewal with Dude Solutions for the Facilities Management System and Mobile 311 System (for the amount of \$52,610.25)

WHEREAS, a renewal invoice from Dude Solutions was presented to this City Council;
and

WHEREAS, the City Council is familiar with the contents thereof; and

WHEREAS, the City Manager recommends approval of payment of said invoice.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

The City Manager is hereby authorized and directed, on behalf of the City Council of the City of San Leandro, to execute payment on behalf of the City, in a form approved by the City Attorney; and

The City Manager is authorized to make all approvals and take all actions necessary or appropriate to carry out the City's obligations, responsibilities and duties under the agreement; and

That said renewal with Dude Solutions is in the amount of \$52,610.25; and

That said amount \$52,610.25 is in the FY2018-19 Operating Budget, Account 688-13-001-5311.

Attachment(s) to Resolution

- Dude Solutions Annual Renewal Invoice #: INV-26395

Tax ID: 56-2174429
 Phone: 877-868-3833
 Email: accountsreceivable@dudesolutions.com

Invoice #: INV-26395
 Invoice Currency: USD
 Invoice Date: 04/15/2018
 Terms: Net 30
 Due Date: 05/15/2018
 Client ID: 2615

Bill To:
City Of San Leandro
 Tony Batalla
 835 E. 14th Street
 San Leandro, CA 94577
 United States

Ship To:
City Of San Leandro
 Tony Batalla
 835 E. 14th Street
 San Leandro, CA 94577
 United States

PO #:
 Reference:

Description	Start Date	End Date	Qty	Unit Price	Amount
Capital Forecast	07/01/2018	06/30/2019	1	\$3,486.00	\$3,486.00
ConnectGIS	07/01/2018	06/30/2019	1	\$6,930.00	\$6,930.00
Inventory Edge	07/01/2018	06/30/2019	1	\$2,215.50	\$2,215.50
MaintenanceEdge	07/01/2018	06/30/2019	1	\$6,195.00	\$6,195.00
Mobile311 - up to 8 divisions	07/01/2018	06/30/2019	1	\$33,783.75	\$33,783.75
SUBTOTAL					\$52,610.25
Sales Tax					\$0.00
TOTAL					\$52,610.25

TOTAL APPLIED	\$0.00
TOTAL DUE	\$52,610.25

[Need a copy of our W-9? Click here to get a copy from our Dropbox.](#)

TO PAY BY CHECK
 Dude Solutions, Inc
 PO Box 200236
 Pittsburgh, PA 15251-0236

TO PAY BY ACH/WIRE
 Silicon Valley Bank
 3003 Tasman Drive
 Santa Clara, CA 95054
 Account #: 3300876934
 Routing #: 121140399
 Swift #: SVBKUS6S

TO PAY BY CREDIT CARD
 Call (877) 868-3833, x3120